



# 27th Australia Fiji Business Forum

Intercontinental Sydney Hotel, Sydney, Australia  
30th August to 1st September 2023

**“THE NEW FIJI: REOPEN FOR BUSINESS.”**

Brochure Sponsor



## **27<sup>th</sup> AUSTRALIA FIJI BUSINESS FORUM.**

***“THE NEW FIJI: REOPEN FOR BUSINESS.”***

**INTERCONTINENTAL SYDNEY HOTEL, SYDNEY, AUSTRALIA**

**30 AUGUST TO 1 SEPTEMBER 2023**

<https://events.afbc.org.au/event/AFBF27/>

The Australia Fiji Business Council and the Fiji Australia Business Council Fiji are pleased to announce that the 27th Australia Fiji Business Forum will be held at the Intercontinental Sydney Hotel from 30 August to 1 September 2023. Booking forms are included in this pack.

The Forum theme signifies the revitalisation and diversification of the Fijian economy after the change of government in December 2022 and the post-Covid period. Additionally, it also acknowledges the long-lasting business relationship between Australia and Fiji spanning three centuries. We invite you to register and attend.

First held in 1987 and most years since, the Business Forum is the annual bilateral business meeting between Australian and Fijian business and government. Your business should attend because participants have an unparalleled opportunity to learn about new business opportunities in Fiji, and to network with senior Australia and Fiji based policy makers, government ministers and senior officials, besides businesspeople.

The Forum provides business with information on current and prospective opportunities in Fiji, the new Fijian Government's plans and aspirations in trade and investment, economic diversification including business process outsourcing, agriculture, renewal energy and infrastructure development, as well as provide an opportunity to bring more closely together Australian and Fijian business which already have a long history of partnership and co-operation.

The program, which will be released shortly, will include Australia and Fijian Government Keynote Addresses by senior members of each government and specific sessions by expert presenters on the Fijian economy, information for potential investors in Fiji, opportunities for private participation in Fiji's public enterprises, opportunities in Fijian agriculture, Fiji's manufacturing sector, renewable energy, climate change resilience, and opportunities for business growth. The AUD4billion Australia Infrastructure Financing Facility for the Pacific (AIFFP) which commenced on 1 July 2019 will create new opportunities for Australian business in infrastructure development in Fiji and across the Pacific.

Outcomes from the meeting for attending business will be improved understanding by businesses in Australia and Fiji of the opportunity for further developing the bilateral business and investment relationship, and identification for government of any issues which business groups in each country regard as requiring government policy or administrative action to facilitate bilateral business and investment growth.

The Fiji market offers opportunities for Australian companies in a range of services related to the operation and refurbishment of tourist resorts and development of new resorts to meet Fiji tourism's projected growth, building and construction, capital works in infrastructure including roads and bridges, power, water and sewerage, ports and airports, food and beverage and ICT products and services, agriculture, renewable energy, business process outsourcing and remote services.

The booking forms to register for the Forum as a delegate and Delegate Handbook advertising are included in this pack. The speakers' program will be released shortly. **Register early** for this conference as space is limited and demand will be heavy. Early registration (**by 19 July 2023**) attracts an early bird registration discount.

There remain opportunities for sponsorship of various segments of the conference. Please contact Mr Frank Youn, Executive Director of the Australia Fiji Business Council, on telephone + 61 7 3348 5142 or by e-mail at [frank@australiapacificbusiness.org.au](mailto:frank@australiapacificbusiness.org.au) to discuss your interest.

General enquiries can be directed to Ms Lillian Chapman, Business and Events Manager at the Australia Fiji Business Council ([lillian@australiapacificbusiness.org.au](mailto:lillian@australiapacificbusiness.org.au))(Tel: +61 3348 5142).



Frank Youn  
Executive Director  
Australia Fiji Business Council



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### PROVISIONAL PROGRAM

(Note: Invited speakers subject to change)

MC: MS STEPHANIE BRANZ.

#### WEDNESDAY 30 AUGUST 2023.

- 1730 Trade & Investment Queensland Commencement cocktail reception.  
Pronto Software Registration Desk.
- 1930 Westpac Bank Fiji Commencement dinner: Speaker: The Hon Lisa Singh, Chief Executive Officer, Australia India Institute. Former Senator for Tasmania.

#### THURSDAY 31 AUGUST 2023.

- 0730 Pronto Software Registration Desk.  
On Arrival Refreshments.

##### KEYNOTE ADDRESSES:

**Opening Remarks and Introduction of Keynote Speakers:** Ms Allison Haworth West, President, Australia Fiji Business Council.

**Fiji** Hon Sitiveni Rabuka, Prime Minister.

**Australia** Senator the Hon Tim Ayres, Assistant Minister for Trade and Assistant Minister for Manufacturing.

##### Morning Tea

##### THE FIJIAN ECONOMY:

**The National Economic Summit Outcomes and the Fiji Budget:**

The Hon Biman Prasad, Deputy Prime Minister and Minister for Economy.

##### THE BILATERAL ECONOMIC RELATIONSHIP:

Hon Manoa Kamikamica, Minister of Trade, Co-operatives, Small and Medium Enterprises and Communications.

##### INVESTMENT OPPORTUNITIES AND INCENTIVES.

**The Role of Investment Fiji in Promoting Investment:** Mr Kamal Chetty, Chief Executive Officer, Investment Fiji

**How Fiji Customs and Revenue Service Supports Investors in Fiji:** Mr Mark Dixon, CEO, Fiji Customs and Revenue Service

##### BUSINESS PROCESSING OUTSOURCING (BPO).

**Fiji as a BPO Investment Destination:** Mr Craig Strong, President, Outsource Fiji.

**A BPO Investors Perspective:** Ms Carol Watkins, Chief Executive Officer, Centrecom Fiji.

##### Newcrest Mining Limited Lunch.

##### TELECOMMUNICATIONS: A FUTURE VISION:

**A New Investors Vision for Future Telecommunications in Fiji:** Mr Farid Mohammed, CEO, Digicel Fiji.

**A New Service Provider Investor Experience:** Mr Greg Ingram, Managing Director, FNE Communications.

##### CLIMATE CHANGE AND RENEWABLE ENERGY INITIATIVES IN FIJI.

**Energy Storage Industries Development Prospects:** Mr Stuart Parry, Managing Director, Energy Storage Industries Asia Pacific.

**Developing Renewable Energy Initiatives:** Mr Rikesh Ram, Founder, Zekitek.

**The Role of Energy Fiji In Supporting Renewable Energy Growth:** Mr Has Mukh Patel, Chief Executive Officer, Energy Fiji Limited.

##### Afternoon Tea

##### WOMEN IN BUSINESS:

**Advancing Women in Business:** Ms Eseta Nadatuikavuki, Chair, Fiji Women Entrepreneurs Business Council and Vice-President, Fiji Commerce and Employers Federation.

**Developing Livelihoods for Disadvantaged Women:** Ms Naheeda Maqbool, Founder and Director, Zonah United.

##### DEVELOPING FIJI'S AGRICULTURE SECTOR:

**Fijian Government Supporting Growing Fiji's Agriculture Sector:** Dr Vinesh Kumar, Permanent Secretary for Agriculture.

**The Market Development Facility Supporting Agricultural Growth:** Ms Kelera Cavuilati, Fiji Country Manager, Market Development Facility.

**Development of Fiji's Kava Production and Export Industry:** Mr Zane Yoshida, Founder and Director, Fiji Kava.  
**PHAMA Plus Assisting Grow Fijian Agricultural and Horticultural Exports:** Mr Navitalai Tuivunivai, Fiji Country Manager, PHAMA Plus.

**1800 Fiji Kava Forum Cocktails**

**1900 Forum Dinner**

**Sports Diplomacy Panel featuring Representatives of:** Fijian Drua, Fijian Silktails, Fijiana.

### **FRIDAY 1 SEPTEMBER 2023.**

**0730 Pronto Software Registration Desk.**  
(Hall Contracting) **On Arrival Refreshments.**

**0830 AUSTRALIAN GOVERNMENT SUPPORTING BILATERAL BUSINESS DEVELOPMENT:**  
The Hon Pat Conroy, Minister for the Pacific and International Development, Assistant Minister for Defence.

#### **EXPORT OF FIJIAN LABOUR SERVICES TO AUSTRALIA**

**How to Improve the Labour Market Schemes for the Benefit of Both Countries:**

Professor Stephen Howes, Executive Director, Development Policy Centre, Australian National University.

**A Fijian Government Perspective:** A representative of the Fijian government.

**A Community Perspective:** Ms Ema Vueti, President, Pacific Islands Council Queensland.

#### **EDUCATION SERVICES.**

**Making Fiji an International Tertiary Student Destination:** Mr Mark Skinner, ISP Eduworld.

#### **FNE Communications Morning Tea**

#### **FIJI'S INFRASTRUCTURE PROJECT PIPELINE.**

**An Overview of Fiji's Infrastructure Pipeline:** Mr Taitusi Vakadravuyaki, Permanent Secretary, Ministry of Public Works and Meteorological Services.

**Details of AFL's Infrastructure Projects in the Next Three Years:** Mr Amit Singh, Acting CEO/General Manager, Airports Fiji Limited.

**Details of FRA's Project Pipeline for the Next Three Years:** Mr Atunaisa Nayago, Acting Chief Executive Officer, Fiji Roads Authority.

**Details of Water Authority of Fiji's Project Pipeline for the Next Three Years:** Dr Amit Chanan, CEO, Water Authority of Fiji.

#### **DEFENCE INFRASTRUCTURE PROJECTS IN FIJI.**

**Current and Coming ADF Infrastructure Projects in Fiji:** Col Paul Wright CSC, Director of Infrastructure, IPACE, Department of Defence.

#### **GROWING SME:**

**Working with ABV to Support Fiji's SME Sector:** Mr Haroon Ali, Fiji Country Manager Bank South Pacific.

#### **RESOURCES UPDATE.**

*(To be confirmed)*

#### **KramerAusenco Lunch**

#### **TOURISM AND AVIATION.**

**Achieving Fiji's Tourism Potential:** Hon Viliame Gavoka, Minister for Tourism and Civil Aviation.

**An Industry Perspective on Challenges and Opportunities for Growth in the Fijian Tourism Industry:**

Ms Fantasha Lockington, Chief Executive Officer, Fiji Tourism and Hotels Association.

**Farewell Reef Endeavour:** Fiji's Own Small Cruise Ship: Ms Allison Haworth West, Executive Chairman, Captain Cook Cruises Fiji.

#### **MANUFACTURING: OPPORTUNITIES AND CHALLENGES FOR INVESTORS:**

**Textile Clothing and Footwear:** Mr Mark Halabe, Managing Director, Mark One Apparel.

**Consumer Beverages:** Mr Michael Spencer, General Manager, Paradise Beverages.

**Recent Investor in Agriculture:** Mr Tom Himstedt, Managing Director, Buderim Foods.

**From Family Business to Export Success:** Ms Gaetane Austin, Director, Pure Fiji Limited.

#### **Captain Cook Cruises Fiji Afternoon Tea.**

#### **SHIPPING AND SUPPLY CHAIN UPDATE INCLUDING CONTAINER HYGIENE ISSUES.**

**Shipping and Logistics Update:** Mr Andrew Connell, Project Manager, Swire Shipping Australia.

**Pathway to Trade:** Australian Department of Agriculture and Fisheries.

#### **AUSTRALDE AND TRADE AND INVESTMENT QUEENSLAND SUPPORTING AUSTRALIAN BUSINESS IN FIJI:**

**TIQ.(Trade and Investment Queensland):** Ms Leata Alaimoana, Queensland Trade Commissioner for the Pacific.

**Austrade (Australian Trade Commission):** Mr Tim Houghton, Australian Pacific Trade Commissioner.

**Concluding Remarks:** Ms Vera Chute, President, Fiji Australia Business Council.

**1720 Closing Drinks.**

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<https://events.afbc.org.au/event/AFBF27/>**DELEGATE BOOKING FORM ABN 76 165 044 530**

Please complete and return to the Secretariat by email [info@afbc.org.au](mailto:info@afbc.org.au) or post PO Box 422, WYNNUM, QLD, 4178, Australia. Bookings will be accepted subject to space availability. Bookings will be acknowledged and invoiced within 7 days after they are received. Bookings will be confirmed upon receipt of full payment and may be cancelled if payment is not received within 14 days of invoicing. Alternatively register online at <https://events.afbc.org.au/event/AFBF27/>.

Name (Mr/Ms/Miss/Dr): \_\_\_\_\_ Position: \_\_\_\_\_

Company: \_\_\_\_\_

Postal Address: \_\_\_\_\_ Suburb: \_\_\_\_\_

State: \_\_\_\_\_ Postcode: \_\_\_\_\_ Country: \_\_\_\_\_ Telephone: \_\_\_\_\_

E-mail: \_\_\_\_\_ Dietary restrictions: \_\_\_\_\_

Name to appear on your nametag (if different from above): \_\_\_\_\_

Your Organisation Membership:  AFBC  FABC  Non-member [pls tick appropriate box]**Delegate fee:** (an early bird rate applies before 19 July 2023.) [Please circle applicable rate below]

AFBC or FABC Member: Early bird rate AUD 900. Non-member: Early bird rate AUD 1,150.

Full rate AUD 1,150. Full rate AUD 1,400.

Delegate registration includes daytime catering on both days as well as the Opening Dinner on 30 August, Forum Dinner on 31 August, and Closing networking drinks on 1 September. The Opening and Forum Dinners are complimentary for registered delegates however must be claimed by ticking the boxes below. You may also purchase additional seats for guests to attend the networking receptions and dinners on 30 August and 31 August at additional cost and subject to availability.

**Opening Dinner** for registered Delegate, Wed 30 August 2023. \_\_\_\_\_ [please tick if you would like to be included for this dinner]**Opening Dinner** for additional guests of registered Delegate, Wed 30 August 2023. \_\_\_\_\_ [no of] seats @ AUD225 each = \$ \_\_\_\_\_ [total]

Guest Name/s: \_\_\_\_\_ Dietary restrictions: \_\_\_\_\_

**Forum Dinner** for registered Delegate, Thursday 31 August 2023. \_\_\_\_\_ [please tick if you would like to be included for this dinner]**Forum Dinner** for additional guests of registered Delegate, Thu 31 August 2023. \_\_\_\_\_ [no of] seats @ AUD225 each = \$ \_\_\_\_\_ [total]

Guest Name/s: \_\_\_\_\_ Dietary restrictions: \_\_\_\_\_

**TOTAL PAYMENT:** (Delegate fee + additional dinner cost/s) AUD \_\_\_\_\_**Indicate payment method:** Credit card (a fee of 2.7% will be applicable): Mastercard  Visa  American ExpressCard no:  Expiry:  /  CVV: 

Name on card ..... Signature .....

 Direct deposit to Australia Fiji Business Council, Westpac Banking Corporation, Cnr Bay Tce & Edith St Wynnum, QLD 4178 Australia, BSB 034-053 Account 15-5722 (A bank fee of AUD20 to be added for international deposits)**CANCELLATION POLICY:** All cancellations must be in writing. 50% refundable if cancelled by Wed 16 Aug 2023, nil thereafter. Substitutes allowed any time.**ACCOMMODATION:** Intercontinental Sydney Hotel. 10% discount on the Best available rate at the time of booking. Booking link provided on your Paid invoice via email.



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### DELEGATES' HANDBOOK ADVERTISING BOOKING FORM ABN 76 165 044 530

Please complete and return to the Secretariat by email [info@afbc.org.au](mailto:info@afbc.org.au) or post PO Box 422, WYNNUM, QLD, 4178, Australia. Bookings will be accepted subject to space availability. Bookings will be acknowledged and invoiced within 7 days after they are received. Bookings will be confirmed upon receipt of full payment and may be cancelled if payment is not received within 14 days of invoicing.

Businesses with interests in Australia or Fiji are invited to advertise in the Delegates' Handbook at the Forum. **This opportunity is open to companies attending or not attending the Forum.**

By advertising in the Delegates' Handbook, you will bring your company to the attention of very senior executives in business in Australia and Fiji and senior government officials from both countries, and will mark your company as a supporter of the business relationship.

Advertising rates range from AUD 175 to AUD 600 for a full colour advertisement.

To take advantage of this opportunity to associate your company with the Forum, and to be an advertiser in the Delegates' Handbook, please complete the attached tax invoice and return it to the Secretariat. The Secretariat will then liaise with you on the detail of your advertisement.

Bookings will be taken on a first-come-first-served basis, and will be **confirmed when full payment is received.**

#### ADVERTISING BOOKING DETAILS

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Position: \_\_\_\_\_

Postal Address: \_\_\_\_\_ Suburb: \_\_\_\_\_ State: \_\_\_\_\_ Postcode: \_\_\_\_\_

Country \_\_\_\_\_ Phone: (\_\_\_\_) \_\_\_\_\_ E-mail: \_\_\_\_\_

	MEMBER	NON-MEMBER
<input type="checkbox"/> Quarter page (horizontal: 190mm wide x 70mm high) full colour advertisement	AUD175	AUD250
<input type="checkbox"/> Half page (horizontal: 190mm wide x 140mm high) full colour advertisement	AUD325	AUD400
<input type="checkbox"/> Full page (210mm wide x 297mm high + 5mm bleed all around) full colour advertisement	AUD500	AUD600

**TOTAL PAYMENT:** (Advertisement fee) AUD \_\_\_\_\_ [Please indicate required size above]

#### Indicate payment method:

Credit card (a fee of 2.7% will be applicable):

Mastercard  Visa  American Express

Card no:

Card expires:   /

Name on card ..... Signature .....

Direct deposit to Australia Fiji Business Council, Westpac Banking Corporation, Cnr Bay Tce & Edith St Wynnum, QLD 4178 Australia, BSB 034-053 Account 15-5722 (A bank fee of AUD20 to be added for international deposits)

**Cancellation Policy:** 50% refundable for cancellation by COB Monday 1 August 2023, nil thereafter. (If ad space resold, then 50% refundable).

#### Note:

- There is limited space in the Delegates' Handbook for advertising. Bookings will be accepted and confirmed when payment is received.
- Advertisement artwork must be provided in Print-Ready standard electronic file format (including Illustrator, High Res PDF, Photoshop). Please note, we cannot make amendments to your advertisement content.
- Please ensure that your artwork has a high resolution (at least 300 dpi). This will ensure high quality reproduction in the Handbook.
- Please take note of ad orientation and sizing as above.

**Deadline** for receipt of artwork is COB **Friday 11 August 2023**. Earlier receipt is encouraged. Your booking may be considered CANCELLED if artwork is not received on time.